MATCHMAKER 5

MMSDC

Michigan Minority Supplier Development Council



MATCHMAKERS

User Guide

MMSDC Matchmaker365 is an on-demand online matchmaking tool that allows the actual buyer or decision-maker to curate sourcing opportunities according to their detailed specifications literally 24/7 and 365 days of the year.

This is the future of supplier diversity. Right Resources. Right Timing.





MATCHMAKER 5

Creating an account is easy.

Go to <u>https://matchmaker365.minoritysupplier.org</u>

Click "Sign Up."

Enter your details on the Registration screen - first and last name, username, email, password. Each email can be used for 1 Matchmaker account.

Click "Create Account."



CONNECTING MBEs WITH CORPORATE OPPORTUNITIES

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MMSDC

The MMSDC Matchmaker365 is a tool leveraging technology for a streamlined process for you and your buyers. Matchmaker 365 connects corporate members, with actual sourcing opportunities, to MBEs that provide the goods or services needed.

LOGIN

SIGN UP

Once you create an account, you'll receive a confirmation email from noreply@minoritysupplier.org

Company Registration

Login / Sign Up

Register

First Name *

First Name

Last Name *

Last Name

Username *

robertwilliams

Email *

Email

Password *

.....

Confirm Password *

Confirm Password





X

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CREATE ACCOUNT

<u>Login</u>

Once you create your account, you will be brought to the "Company Registration" page.

MATCHMAKER? Register your company **Company Registration** Request for Match Company name* Please enter your company name Match Requests Company description* Please include a complete description of your company as well as all relevant keywords about your services to be listed in match making results File Edit View Format

B ⊒ ≡ Paragraph

Please add proper description about your company, make sure that you have added all the necessary keywords about your services

To ensure your optimal experience using the site, it is CRITICAL that you fill out the requested information as fully and accurately as possible.

Hi, First Last

The following information is required to register your company on Matchmaker365:

Company Name ** Company Description - include a COMPLETE description of company and all applicable KEYWORDS to be included in searches! **Contact Person Company Address** Country State City ZIP code Phone Email Service Type [Buyer / Supplier] Industries **Company Services**

If you selected "supplier" for service type, the following Information is also required:

Minority Classification

Capability Statement

- Be sure to upload a polished Capability Statement
- Should be one (1) page and free of errors
- <u>Click here</u> for tips on creating a winning Capability Statement
- Need support creating a Capability Statement? Please contact the Detroit MBDA Center (313) 481-4784

Company Registration

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The following information is optional for Company Registration, but recommended to ensure optimal visibility for matching.

> **Company Website** Alternate Contact Person Alternate Phone Alternate Email NAICS Codes **Current Customers** Size of Company Number of Employees Certifications

Once you have completed the Company Registration fully & accurately as possible, click "PREVIEW."

Then, "SUBMIT."



Company Registration



Remember, you can always "Edit" your Company Details under the "Company Registration" page.

Company Registration

Request for Match

Match Requests

Click on "Company Registration" and scroll to the bottom of the page.

Then, click "Edit."

Company Registration



Great, so you've registered your company! Now, if you have a sourcing request, you can make a "**Request for Match**."

MATCHMAKER

Company Registration

Request for Match

Match Requests

Request for Match

Services or products required*

Industry*

Select all that applies

✓ S

Select all that applies

Choose the location where the services or products are required

Request for Match **OUR COMPANY!**





Select all that applies

~

Request for Match

This is how you will search for specific products or services that you are looking to **BUY**.

Company Registration



ompany Registration	Request for Match				
equest for Match	Services or products required*	Services or products required* Industry*		Minority classification	
latch Requests	Select all that applies	Select all that app	olies 🗸	Select all that applies	
	Choose the location where the service	s or products are req	uired.		
	Country	State		City	
	United States 🗸	Any	~	Any	~
	Required certifications		NAICS code		
	Select all that applies	Select all that applies			H
			Search for NAICS	code 🌧	
	Annual sales in dollars	Annual sales in dollars		Number of employees	
	-Select-		-Select-		

S ng.

If you don't see your requested option listed, select "Other." Then, enter your requested service / product.

Request for Match





Select the "Industry" for which you are sourcing.

If you don't see your requested option listed, select "Other." Then, enter your requested industry.

	Hi	
	Minority classification	
~	Select all that applies	~
	City	
~	Any	~
2		
NAICS	code ≽	+
employ	/ees	
		~

Request for Match

The following fields are optional for **Match Requests,** but recommended so we can match your request with the most relevant, capable companies.

> Minority Classification Location Required Certifications NAICS Code Annual sales in Dollars Number of Employees

The last required field says:

"Describe the details of services or products you are looking for."

KEYWORDS here are super important to ensure you are matched with the right supplier(s).

Once you have entered the requested information, hit "PREVIEW."

Review your request for accuracy, then hit "SUBMIT."



Request for Match

MATCHMAKERS

Our Team will review your request within 2 business days.

You will receive an email from noreply@minoritysupplier.org once your Match Request has been approved.



To view a report in .Xlsx file format of your match requests – select the time frame for the report and then click "**Download Match Requests**."

MATCH/MAKE Click here to request for match **Company Registration** Request for Match Match Requests Match Requests Display (10 match requests per page Requested date & time Looking for Software company that provides consulting 06/07/2021 10:31 AM Seeking Software Development Services for for 06/07/2021 12:18 PM cybersecurity. To see your Match Requests looking for welding services - click "Match Requests" on 06/04/2021 06:01 AM the menu on the left side of your screen.

Match Requests



"Status" shows whether the request is "pending" or "approved."

To view Results from a specific approved match, click "View Match."

Click here to request for match

Match Requests

Last two weeks

Display (10 v) match requests per page

Looking for	¢	Requested date & time 🗘	Location
Looking for cleaning, sanitizing and janitorial services		06/09/2021 11:20 AM	Detroit, Michigan, United States
Looking for Consulting Services in Cybersecurity area. Specifically Software development.		06/07/2021 04:26 PM	Any City, Any State, United States

Match Requests



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Below "Match Request Details," see a summary of your request.

← View Match

Match Request Details



Match Results

Company name	Location	Company description

Match Requests

Download Results

Below "Match Results," see the suppliers you have been matched with to fulfill your request.

Click on "**Company Details**" to learn more.

Company Details

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Match <u>M</u> akeB64	5			•
Company Registration Request for Match Match Requests	Company name*			
	Contact person*	Address* State* Email*	City* Company website	ZIP code∗
	Alternate contact person* Service type*	Alternate phone* Industries*	Alternate email* Company services*	
	Minority classification* Capability statements* Size of company	NAICS codes Number of employees	Current customers	

Match Requests

Here, you can see company details of the supplier who can fulfill your request based on your detailed specifications.

Now, you have access to their **contact information** and can reach out accordingly.

MATCHMAKERS ()

It's that simple.

Questions? Please contact the Michigan Minority Supplier Development Council (313) 873-3200

